

FIRST QUARTER REPORT September 30, 2011

Being the industry
leader and key driver of corporate innovation and growth in Pakistan, Lucky Cement has embraced change in an inspiring way to maintain competitive edge over its counterparts.

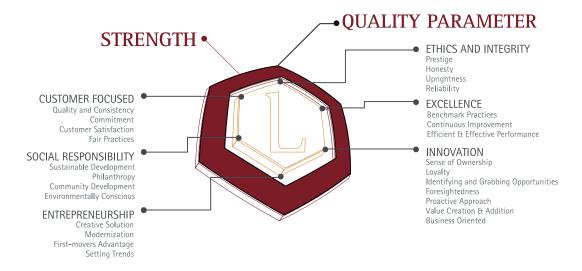
Our new logo serves as a testament to our commitment to challenge the norms and bring about a change in the company as a whole.

Our new identity reflects our acceptance towards modern and innovative business practices, smart investment moves, diversity in human resource and unconventional approaches towards building our corporate image.

We have taken the challenge to bring the Change

We are out with a Change

New Identity, New Spirit, New Challenges



The centrepiece of our identity is our Logo.

The hexagon presents the values and attributes that are our strength and represent our quality parameters.

We envision

being the leader of the cement industry in Pakistan, identifying and capitalizing on new opportunities in the global market, contributing towards industrial progress and sustainable future, while being responsible corporate citizens.

our

ision



CONTENTS

Company Information	02
Directors' Report	03
Condensed Interim Balance Sheet	07
Condensed Interim Profit and Loss Account	08
Condensed Interim Cash Flow Statement	09
Condensed Interim Statement of Changes in Equity	10
Notes to the Condensed Interim Financial Statements	11

Company Information

Leading the Change Challenge the Norms

Board of Directors

Mr. Muhammad Yunus Tabba (Chairman / Director)

Mr. Muhammad Sohail Tabba

Mr. Imran Yunus Tabba

Mr. Jawed Yunus Tabba

Mrs. Rahila Aleem

Mrs. Mariam Tabba Khan

Mr. Ali J Siddiqui

Mr. Manzoor Ahmed (NIT)

Chief Executive

Mr. Muhammad Ali Tabba

Chief Operating Officer

Mr. Noman Hasan

Director Finance and Company Secretary

Mr. Muhammad Abid Ganatra FCA, FCMA, FCIS

Statutory Auditors

M/s. Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants A member firm of Ernst & Young Global Limited

Internal Auditors

M/s. M. Yousuf Adil Saleem & Co., Chartered Accountants A member firm of Deloitte Touche Tohmatsu

Cost Auditors

M/s. KPMG Taseer Hadi and Co., Chartered Accountants

Bankers

Allied Bank Limited Askari Bank Limited Bank AL-Habib Limited Bank Alfalah Limited Barclays Bank plc Citibank N.A. Deutsche Bank Faysal Bank Limited Habib Bank Limited Habib Metropolitan Bank Limited JS Bank Limited KASB Bank Limited MCB Bank Limited Meezan Bank Limited NIB Bank Limited Standard Chartered Bank (Pakistan) Limited United Bank Limited

Registered Office

Pezu, District Lakki Marwat, Khyber Pakhtunkhwa

Head Office

6-A, Muhammad Ali Housing Society, A. Aziz Hashim Tabba Street, Karachi - 75350 UAN # (021) 111-786-555 Website: www.lucky-cement.com E-mail: info@lucky-cement.com

Production Facilities

- 1. Pezu, District Lakki Marwat, Khyber Pakhtunkhwa
- 2. 58 Kilometers on Main Super Highway, Gadap Town, Karachi.

Share Registrar/Transfer Agent

Central Depository Company of Pakistan Limited CDC House, 99-B, Block-B, S.M.C.H.S Main Shahra-e-Faisal, Karachi. (Toll Free): 0800 23275

BOARD COMMITTEES

Audit Committee

Mr. Muhammad Sohail Tabba (Chairman) Mr. Imran Yunus Tabba Mr. Jawed Yunus Tabba Mrs. Mariam Tabba Khan Mr. Ali J Siddiqui

Budget Committee

Mr. Jawed Yunus Tabba (Chairman) Mr. Muhammad Sohail Tabba Mrs. Rahila Aleem

Human Resource and Remuneration Committee

Mrs. Mariam Tabba Khan (Chairperson) Mr. Imran Yunus Tabba Mr. Ali J Siddiqui

Corporate Governance Committee

Mr. Manzoor Ahmed (Chairman) Mr. Jawed Yunus Tabba Mrs. Rahila Aleem



The Directors of your Company have pleasure to present before you the performance review together with the financial statements of the Company for the 1st quarter ended September 30, 2011.

Overview

During the quarter under review, the cement industry witnessed a decent growth of 9% in the overall sales volume with 7.5 million tons as compared to 6.9 million tons achieved during the same quarter last year. The domestic sales volume of the industry achieved 12% growth whereas export sales volume achieved a meager growth of 2% during this quarter as compared to same period last year.

The sales volume of your Company registered a hefty growth of 21% in domestic sales with 0.819 million compared to 0.678 million tons sold during the same period last year. However, export sales volume of your Company registered a decline of 13% from 0.714 million tons last year to 0.618 million tons during the quarter under review due to shifting of volume from exports to local market as a part of strategy coupled with decline in export of loose cement.

A comparison of the key financial results of the Company for 1st quarter ended September 30, 2011 with same period last year is as under:

Particulars	First Quarter 2011-12	First Quarter 2010-11	Change
Sales revenue	7,496	5,584	34.24%
Gross profit	2,915	1,732	68.29%
Operating profit	1,873	985	90.07%
Profit before tax	1,703	783	117.59%
Net profit after tax	1,506	727	107.18%
Earnings per share (EPS)	4.66	2.25	107.18%

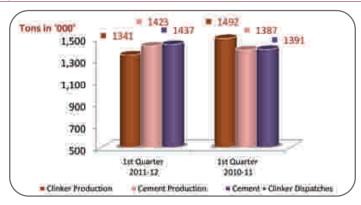
^{*}Rupees in Million Except EPS

BUSINESS PERFORMANCE

(a) Production & Sales Volume Performance

The Production statistics of your Company for the 1st quarter under review as compared to same period last year is as under:

Particulars	First Quarter 2011-12 (Tons)	First Quarter 2010-11 (Tons)	Increase/ (Decrease)
Clinker Production	1,340,931	1,491,731	(10.11%)
Cement Production	1,422,940	1,387,270	2.57%
Cement + Clinker Dispatches	1,437,403	1,391,453	3.30%



03 - Lucky Cement First Quarter Report 2011

A comparison of dispatches of the Industry and your Company for the 1st quarter ended on September 30, 2011 with the same corresponding period last year is as under:

Particulars	1st Quarter 2011-12	1st Quarter 2010-11	Growth /	(Decline)
i ai ticuiais	(Tons)	(Tons)	(Tons)	%
Cement Industry				
Local Sales	5,165,951	4,617,617	5 48,334	12%
Export Sales Cement - Bagged - Loose	2,285,508 49,850	1,961,090 284,240	324,418 (234,390)	17% (82%)
Sub-Total	2,335,358	2,245,330	90,028	4%
Clinker Total Export	2,335,358	45,558 2,290,888	(45,558) 44,470	(100%) 2%
Grand Total	7,501,308	6,908,505	592,803	9%
Lucky Cement				
Local Sales	819,423	678,096	141,327	21%
Export Sales Cement - Bagged - Loose	568,129 49,850	392,018 284,240	176,111 (234,390)	45% (82%)
Sub-Total	617,979	676,258	(58,279)	(9%)
Clinker Total Export	617,979	37,099 713,357	(37,099) (95,378)	(100%) (13%)
Grand Total	1,437,402	1,391,453	45,949	3%
Market Share				
LCL - Market Share (%)			1st Quarter 1 2011-12	st Quarter 2010-11
Local Sales			16%	15%
Export Sales Cement - Bagged			25%	20%
- Loose			100%	100%
Sub-Total			26%	30%
Clinker Total Export			26%	81% 31%
Grand Total			19%	20%



b) Financial Performance

The combined sales revenue of your Company witnessed 34% growth which comprised of 67.87% growth in domestic sales revenue and 7.32% growth in export sales revenue during quarter under review as compared to same period last year.

The per ton cost of sales of your Company was also increased by 15.13% during the quarter under review as compared to same period last year mainly due to increase in coal prices, fuel, packing and raw material costs.

Your Company achieved gross profit margin of 38.88% during the quarter under review as compared to 31.02% achieved during the same period last year.

The operating profit margin of your Company was 24.99% during the quarter under review as compared to 17.64% achieved during the same period last year.

Your Company managed to reduce the finance cost by 43.57% during the quarter under review as compared to same period last year.

The earnings per share of your Company was Rs.4.66 per share as compared to Rs.2.25 per share achieved during the same period last year.

Progress On Ongoing Projects

TDF Plant:

The project of Used Tyres Derived Fuel at Karachi Plant is at final stages of completion and it is expected that it will start functioning by end of this calendar year.

Supply of Power to HESCO:

The work on grid station installation and inter connection with distribution network of HESCO is progressing as per schedule and it is expected that the supply of electricity to HESCO would commence by end of this calendar year.

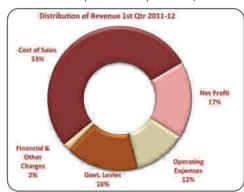
Joint Venture Investment In Cement Plant In DR Congo

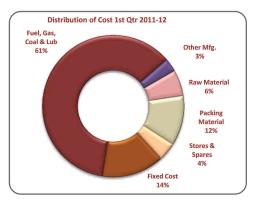
The management of your Company has signed a shareholder agreement with the local partner and is in process of complying with the regulatory requirements as well as the sourcing of plant and machinery for the proposed project in DR Congo.

Future Outlook

During the quarter under review, a hefty growth of 12% witnessed in domestic sales volume which was mainly due to low base volume of last year on the back of devastating floods and heavy rains. However, the demand of cement for the rest of this financial year is expected to be in line with the trend of last year. However, the persistent increase in the cost of cement production will push the prices of cement in the domestic market.

The export to Afghanistan is expected to achieve a new level of 5 million tons during current financial year as 30% growth was witnessed during the quarter under review. The exports of cement to regional countries like Sri Lanka, Iraq and India as well as to various African countries will continue the momentum of exports during this financial year. Moreover, your Company is hopeful to maintain its export volume which was achieved last year.





Directors' Report

Leading the Change Challenge the Norms

Acknowledgement

The Directors express their deep appreciation to our valued customers, the dedication of Company's employees to their professional obligations and the cooperation extended by financial institutions / government agencies, which have enabled the Company to display excellent performance both in operational and financial fields.

For and on behalf of the Board

MUHAMMAD YUNUS TABBA Chairman / Director

Karachi: 24th October 2011



June 30,

September 30,

Condensed Interim Balance Sheet As at September 30, 2011 (Un-audited)

		2011	2011
	Mat-	(Un-audited)	(Audited)
ASSETS	Note	(Rupees	in ooo j
NON-CURRENT ASSETS			
Fixed Assets			
Property, plant and equipment	4	31,715,491	31,705,156
Intangible assets		1,324	1,685
		31,716,815	31,706,841
Long term advance and deposits		58,548	58,548
CURRENT ACCETC		31,775,363	31,765,389
CURRENT ASSETS	F	F COF 714	6 212 504
Stores and spares Stock-in-trade	5	5,695,714 1,315,409	6,313,584 1,248,538
Stock-in-trade Trade debts - considered good		949,701	620,961
Loans and advances		139,951	72,164
Trade deposits and short term prepayments		27,492	38,669
Other receivables		220,550	218,884
Tax refunds due from the Government		538,812	538,812
Taxation - net		42,761	41,652
Cash and bank balances		399,738	351,202
		9,330,128	9,444,466
TOTAL ASSETS		41,105,491	41,209,855
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
AUTHORIZED			
500,000,000 (June 30, 2011 : 500,000,000)			
Ordinary shares of Rs.10/- each		5,000,000	5,000,000
,			
Issued, subscribed and paid up		3,233,750	3,233,750
Reserves		24,751,175	24,539,079
NON CURRENT LIABILITIES		27,984,925	27,772,829
NON- CURRENT LIABILITIES Long term finance		591,948	658,298
Long term infance Long term deposits		40,121	37,306
Deferred liability		407,997	391,837
Deferred tax liability		1,774,990	1,652,796
,		2,815,056	2,740,237
CURRENT LIABILITIES		0.040.615	4 000 100
Trade and other payables Dividend payable		3,610,145	4,009,168
Dividend payable Accrued mark-up		1,327,998 51,535	34,521 85,448
Short term borrowings	6	5,050,432	6,302,252
Current portion of long term finance	5	265,400	265,400
,		10,305,510	10,696,789
CONTINGENCIES AND COMMITMENTS	7		•
TOTAL EQUITY AND LIABILITIES		41,105,491	41,209,855
			,

The annexed notes from 1 to 12 form an integral part of these financial statements.



Muhammad Ali Tabba Chief Executive

Condensed Interim Profit and Loss Account For the 1st Quarter ended September 30, 2011 (Un-audited)

For the 1st Quarter ended September 30, 2011 (Un-audited)	Note	September 30, 2011 (Rupees in	2010
Gross sales	8	8,707,521	6,638,731
Less: Sales tax and excise duty		1,142,749	1,005,866
Rebate and commission		68,683	48,693
		1,211,432	1,054,559
Net sales		7,496,089	5,584,172
Cost of sales		(4,581,287)	(3,852,140)
Gross profit		2,914,802	1,732,032
Distribution cost		(922,155)	(688,381)
Administrative expenses		(119,431)	(58,546)
Finance cost		(81,008)	(143,560)
Other charges		(89,866)	(59,154)
Other income		410	148
Profit before taxation		1,702,752	782,539
Taxation			
- current		(74,961)	(55,841)
- deferred		(122,195)	_
		(197,156)	(55,841)
Profit after taxation		1,505,596	726,698
Other comprehensive income for the period		-	-
Total comprehensive income for the period		1,505,596	726,698
		(R	upees)
Earnings per share – basic and diluted		4.66	2.25

The annexed notes from 1 to 12 form an integral part of these financial statements.

Muhammad Yunus Tabba





Condensed Interim Cash Flow StatementFor the 1st Quarter ended September 30, 2011 (Un-audited)

		September 30, September 30	
		2011	2010
	Note	(Rupees in	'000')
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash flows generated from operations	9	1,977,238	(437,944)
Finance cost paid		(114,921)	(170,009)
Income tax paid		(76,071)	(32,206)
Gratuity paid		(10,773)	(2,859)
		(201,765)	(205,074)
Long-term deposits		2,815	3,362
Net cash flows from operating activities		1,778,288	(639,656)
CASH FLOWS FROM INVESTING ACTIVITIES			
Fixed capital expenditure		(412,071)	(379,012)
Sale proceeds on disposal of property, plant and equipment		512	460
Net cash used in investing activities		(411,559)	(378,552)
CASH FLOWS FROM FINANCING ACTIVITIES			
Repayment of long term finance		(66,350)	(734,902)
Receipt of short term borrowings		(1,251,820)	1,655,752
Dividends paid		(23)	(579)
Net cash (used in) / generated from financing activities		(1,318,193)	920,271
Net increase / (decrease) in cash and cash equivalents		48,536	(97,937)
Cash and cash equivalents at the beginning of the period		351,202	333,629
Cash and cash equivalents at the end of the period		399,738	235,692
·			-

The annexed notes from 1 to 12 form an integral part of these financial statements.

Muhammad Yunus Tabba

Muhammad Ali Tabba Chief Executive



Condensed Interim Statement Of Changes in Equity For the 1st Quarter ended September 30, 2011 (Un-audited)

	lssued.	bscribed reserves I paid up Share General Unappropriated capital premium Reserve ted profit	Revenue reserves		Total	
	subscribed and paid up capital			Total equity		
			Rupe	es in '000'		
Balance as at July 01, 2010	3,233,750	7,343,422	10,000,000	4,518,760	21,862,182	25,095,932
Transfer to general reserve	-	-	2,500,000	(2,500,000)	-	-
Total comprehensive income for the period	-	-	-	726,698	726,698	726,698
Balance as at September 30, 2010	3,233,750	7,343,422	12,500,000	2,745,458	22,588,880	25,822,630
Balance as at July 01, 2011	3,233,750	7,343,422	12,500,000	4,695,657	24,539,079	27,772,829
Transfer to general reserve	-	-	2,500,000	(2,500,000)	-	-
Final dividend at the rate of Rs. 4/= per share for the year ended June 30, 2011	-	-	-	(1,293,500)	(1,293,500)	(1,293,500)
Total comprehensive income for the period	-	-	-	1,505,596	1,505,596	1,505,596
Balance as at September 30, 2011	3,233,750	7,343,422	15,000,000	2,407,753	24,751,175	27,984,925

The annexed notes from 1 to 12 form an integral part of these financial statements.







Additions

Deletions



Notes to the Condensed Interim Financial StatementsFor the 1st Quarter ended September 30, 2011 (Un-audited)

1. THE COMPANY AND ITS OPERATION

Lucky Cement Limited (the Company) was incorporated in Pakistan on September 18, 1993 under the Companies Ordinance, 1984 (the Ordinance). The shares of the Company are quoted on all the three stock exchanges in Pakistan. The Company has also issued Global Depositary Receipts (GDRs) which are listed and traded on the Professional Securities Market of the London Stock Exchange. The principal activity of the Company is manufacturing and marketing of cement. The registered office of the Company is located at Pezu, District Lakki Marwat in Khyber Pakhtunkhwa. The Company has two production facilities at Pezu, District Lakki Marwat in Khyber Pakhtunkhwa and at Main Super Highway in Karachi, Sindh.

2. BASIS OF PREPARATION

These condensed interim financial statements are un-audited and are presented to the shareholders under Section 245 of the Ordinance and have been prepared in a condensed form in accordance with the requirements of the International Accounting Standard (IAS) – 34 "Interim Financial Reporting" as applicable in Pakistan. These condensed interim financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2011.

3. SIGNIFICANT ACCOUNTING POLICIES

The Accounting policies adopted in the preparation of this condensed interim financial statements are consistent with those followed in the preparation of the Company's annual financial statements for the year ended June 30, 2011.

4. PROPERTY, PLANT AND EQUIPMENT

4.1 The following is the movement in property, plant and equipment during the three months period:

		September 30, 2011	June 30, 2011
		(Rupees i	n '000')
Opening balance Add: Additions during the period	4.2	30,565,211 14,618	29,465,134 2,678,122
Less: Disposals during the period (WDV)		30,579,829 159	32,143,256 7,500
Depreciation charge for the period Operating fixed assets (WDV)		401,555 30,178,115	1,570,545 30,565,211
Add: Capital work-in-progress	4.3	1,537,376 31,715,491	1,139,945 31,705,156

4.2 The following additions and deletions were made during the three months period in operating assets:

	(Cost)	(Cost)
	(Rupees i	n '000')
Building on lease hold land Plant and machinery Power Generation Vehicles Furniture and fixtures Office equipments Computer and accessories	363 425 1,246 7,283 547 3,947 542	- - - - 605 - -
Other assets	265_	
	14,618	605

4.3 The following is the movement in capital work-in-progress during the period

	September 30, 2011	June 30, 2011
	(Rupees i	n '000')
Opening balance Add: additions during the period	1,139,945 397,431	1,913,121 1,657,458
Less: Transferred to fixed assets	1,537,376	3,570,579 (2,430,634)
Closing balance	1,537,376	1,139,945

4.4 During the period borrowing costs amounting to Rs. Nil (June 30, 2011 Rs. 8.274 million) have been capitalised in the capital work-in-progress.

	September 30, 2011	June 30, 2011
5. STORES AND SPARES	(Rupees i	n '000')
Stores Spares	3,516,978 2,279,395	4,188,478 2,225,765
Less: Provision for slow moving spares	5,796,373 100,659 5,695,714	6,414,243 100,659 6,313,584
6. SHORT TERM BORROWINGS – Secured		
Export refinance Foreign currency finance	650,000 4,400,432 5,050,432	350,000 5,952,252 6,302,252

The terms and conditions of short-term borrowings are the same as disclosed in the Company's annual financial statements for the year ended June 30, 2011.

7. CONTINGENCIES AND COMMITMENTS

7.1 CONTINGENCIES

There are no major changes in the status of contingencies as reported in the annual financial statements for the year ended June 30, 2011.

	2011	2011
	(Rupees in '000')	
7.2 COMMITMENTS		
Capital Commitments		
Plant and machinery under letters of credit	179,204	304,738
Other Commitments		
Stores, spares and packing material under		
letters of credit	1,619,573	1,364,705
Bank quarantees issued on behalf of		
the Company	632,555	638,629



June 30,

September 30,

8.	Gross Sales	September 30, September 30, 2011 2010(Rupees in '000')	
0.	Local Export	5,314,522 3,392,999 8,707,521	3,509,354 3,129,377 6,638,731
9.	CASH GENERATED FROM OPERATIONS Profit before taxation Adjustments for non cash charges and other items Depreciation Amortization on intangible assets Gain on disposal of property, plant & equipment	1,702,752 401,555 383 (353)	782,539 372,995 367 (90)
	Provision for gratuity Finance cost Profit before working capital changes Decrease / (Increase) in current assets Stores and spares Stock in trade	26,933 81,008 2,212,278 617,870 (66,871)	24,658 143,560 1,324,029 (682,768) (504,124)
	Trade debts Loans and advances Trade deposits and short term prepayments Other receivables Sales Tax refundable	(328,740) (67,787) 11,177 (1,666) - 163,983	(35,112) 23,100 (19,026) 7,029 (117,801) (1,328,702)
	Decrease in current liabilities Trade and other payables Cash generated / (used in) from operations	(399,023)	(433,271) (437,944)

10. Transactions with Related Parties

Related parties comprise companies with common directorship, directors and key management personnel. Details of transactions with related parties during the period, other than remuneration and benefits to key management personnel under the terms of their employment are as follows:

	September 30, 2011	September 30, 2010
Associated companies	(Rupees in '000')	
Lucky Paragon ReadyMix Limited		
Sales Lucky Textile Mills	13,116	29,796
Sales	1,258	755
Gadoon Textile Mills Limited Sales	8,448	178
Younus Textile Mills Limited	0,440	176
Sales Fazal Textile Mills Limited	1,415	58
raza Textile Mills Limited Sales Aziz Tabba Foundation	4,876	1,736
Sales	-	725

11. DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorized for issue on October 24, 2011 by the Board of Directors of the Company.

12. GENERAL

Figures have been rounded off to the nearest thousand of Rupees.

Muhammad Yunus Tabba Chairman / Director Muhammad Ali Tabba

Main Indus Highway, Pezu 104km Milestone from Lucky Cement Limited 6-A Muhammad Ali Housing Society, Distt. Lakki Marwat, Karachi to Hyderabad Khyber Pakhtunkhwa A. Aziz Hashim Tabba Street, (58 km towards Karachi) Karachi-75350, Pakistan Tel: (+92-969) 580123-5 Fax: (092-21) 35206421 UAN: (+92-21) 111-786-555 Fax: (+92-969) 580122 Fax: (+92-21) 34534302 info@lucky-cement.com **MARKETING OFFICES** Multan Lucky Cement Limited Lucky Cement Limited Lucky Cement Limited House No. 1-A, Street No. 70, 2nd Floor, Al Hasan Plaza, Dastagir Tower, Sector F-8/3, Islamabad Jamia Ashrafia, 1st Floor, Hassan UAN: (92-51) 111-786-555 Main Ferozpur Road, Lahore Parwana Road, Tel: (92-51) 2287085-6 UAN: (92-42) 111-786-555 Near Deira Ada, Multan Fax: (92-51) 2287087 Tel: (92-42) 37530480-2 Tel: (92-61) 4540556-7 mhk@lucky-cement.com Fax: (92-42) 37530435 Fax: (92-61) 4540558 lahore@lucky-cement.com multan@lucky-cement.com Peshawar Lucky Cement Limited Lucky Cement Limited Lucky Cement Limited 7-Park Avenue, University Town, F1, First Floor, Mezzanine Floor, Institute of Engineers State Life Building, Peshawar East Circular Road, D.I. Khan UAN: (92-91) 111-786-555 Building, Zarghoon Road, Tel: (92-91) 5844903-5840271 Tel: (92-966) 713799 Quetta Tel: (92-81) 2837583 Fax: (92-91) 5850969 Fax: (92-966) 712279 peshawar@lucky-cement.com Fax: (92-81) 2829267 quetta@lucky-cement.com Prepared by: Corporate Communications Department



